



Relationships for Leadership Success and High-Performance Teams

"Thanks to Keith...we moved from confusion and uncertainty to clarity. His methodology has enabled us to be more transparent with one another and helped our senior people focus on what they need to get done to drive our business."

- Christopher Ludeman, President, CB Richard Ellis

Research shows that high-performance teams are also the most highly committed teams. As you look around your organization, can you honestly say that your people are committed to not letting each other fail?

The very best leaders know how to help their team build strong, engaging relationships. Keith Ferrazzi's **Relationship for Leadership Success and High-Performance Teams** keynote provides the mindsets, processes, and tools to transform even the most conflicted team into a closely bonded working unit. After this keynote, leaders will understand that in today's workplace, success isn't achieved alone.

This talk deeply leverages the consulting methodologies that have made Keith and Ferrazzi Greenlight the go-to firm for transforming company culture. Participants practice the techniques of Ferrazzi's Accelerated Relationship Development system right in the room in the course of this highly interactive, dynamic seminar. They build higher levels of intimacy and trust as part of the roadmap that will allow them to move forward with faster decision-making, more robust problem-solving, and innovative thinking among their team and the broad organization.

To further improve results, we offer audience prep and follow-up, as well as a pre-survey to customize the keynote around your organization's unique strengths and weaknesses. Keith is also available to lead supplemental breakout sessions and webinars.

Takeaways include:

- The #1 mindset for relationship building that a team can implement immediately
- A process for accelerating intimacy so that colleagues display trust and candor in conversations with each other and direct reports, leading to better business outcomes
- A turbo-charged accountability strategy to enhance performance and commitment
- Greater transparency for increased alignment around decision making
- The ability to weather economic or external challenges as a unified team
- A renewed commitment to constant self-evaluation that will inspire change at every level of the organization

Relationships for Leadership Success and High-Performance Teams will inspire your team to lead with passion and purpose.

For more info and video samples, visit www.keithferrazzi.com.

To book Keith, contact Jordan Roberts at 310.913.2115 or Jordan@ferrazzigreenlight.com.